

The Valley Oil News



Brought to you by the Conservation Experts at Valley Oil



Your Comfort Is Our Concern

A Message from All of Us

Take Control of Your Home Comfort Costs with Valley Oil

Since Valley Oil first started making fuel oil deliveries to homes and businesses in 1970, it has been our goal to provide exceptional comfort at an affordable price. Today, we help our customers reduce their energy costs by installing energy-efficient oil and gas heating equipment and central air conditioning systems, offering a variety of service plans, providing year-round conservation tips, and so much more!



In this newsletter, you'll find articles to help empower you with the resources and expertise to make informed decisions on your home's comfort, including:

- An Air Conditioning Tune-Up Will Make Your Equipment Sing!
- Valley Oil is a Proud NEIF-Approved Contractor
- Could a Heat Pump Be A Good Fit for Your Home?
- And more.

Our team of qualified technicians is here to answer any questions about your heating and cooling systems and help you find customized, money-saving home comfort solutions. We've been family-owned and operated for more than 50 years, and when you trust Valley Oil Co., you get treated like family.

For more information on anything in this newsletter, don't hesitate to call (609) 466-0015. Let's make this spring a season of efficiency and comfort together.

Sincerely,

Valley Oil Company

Valley Oil is a Proud NEIF-Approved Contractor

Are you ready to make energy-efficient upgrades in your home but are worried about the costs? Valley Oil and the National Energy Improvement Fund can help! When you choose to finance your new energy-efficient home comfort system with NEIF, you get all this*:

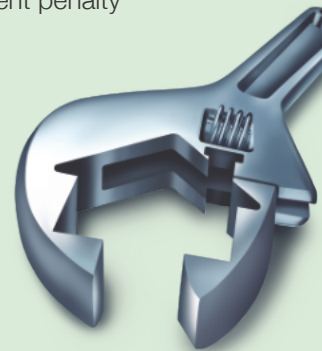
- ✓ 100% of financing for upgrades up to \$25,000
- ✓ True fixed-rate monthly payments
- ✓ No home equity required
- ✓ No pre-payment penalty
- ✓ And more.

*Upon credit approval



Take control of your home comfort upgrades with financing through NEIF!

If you're interested in financing, visit neifund.org/valley-oils-inc/ to apply, and as always, contact us for any questions or concerns. Together, we can make your home comfortable in a way that fits in your budget.





Spring is Upgrade Season

Did your boiler or furnace struggle to make it through the heating season this year? Is your air conditioning equipment more than 10 years old? If so, it might be time for an equipment upgrade! Upgrading outdated and inefficient heating and/or cooling equipment is the quickest way to improve your home's comfort and reduce annual energy costs.

Here's why spring is a great time to upgrade your home comfort equipment:

- **Preventive maintenance:** When you upgrade now, you don't have to worry about running into potential problems during the next heating or cooling season.
- **Save money:** New, higher efficiency boilers, furnaces and air conditioners can help reduce your energy use and cut your costs every month.
- **Milder weather:** With the arrival of spring, you're not relying on your heating or cooling system as much to keep your home comfortable. Upgrading now saves the risk of your home comfort system being unavailable on a sweltering or freezing day.
- **Avoid the rush:** Don't wait until there's an emergency at the height of the season, when you need your equipment the most.

\$400

TOWARDS THE PURCHASE OF ANY COMPLETE AIR CONDITIONING OR HEATING SYSTEM



Not Valid With Other Coupons
Expires August 31, 2024
HVACR-Lic#19HC00162000

We understand that upgrading your home comfort equipment is a large expenditure. But you're in luck – Valley Oil Co. is a NEIF-approved contractor, and flexible financing options for your energy efficient upgrades are available upon credit approval! See our article on page 1 for how it works and how to apply.

When you are ready to upgrade, our selection of high-efficiency oil and gas boilers, furnaces, heat pumps, ductless mini-splits, and central air conditioners are sure to impress you! Our expert technicians will help you find the one that best suits your needs and budget, and we'll install it properly and promptly. Visit valleyoilnj.com/hvac to view our selections, and contact us to schedule an evaluation.



Could a Heat Pump Be A Good Fit for Your Home?



Have you been thinking about upgrading your bulky window air conditioning units but don't have the existing ductwork for central air? Ductless mini splits, also known as heat pumps, are the solution to your problem. But how do they work?

Heat pumps maintain your home's comfort by extracting heat from the air or ground, and then transferring it to where it is needed. Let's dive into some benefits that are making them a popular choice for homeowners!

- ✓ **Dual functionality:** Heat pumps can be used for heating and cooling your home, which means one system can do it all!
- ✓ **Energy efficiency:** Heat pumps can be significantly more efficient than traditional central heating or cooling systems, resulting in lower energy bills.
- ✓ **Increased savings:** You can turn off units in unused rooms to reduce your home comfort costs!
- ✓ **Better home comfort:** Heat pumps can be installed to supplement or extend your existing home comfort system. They are perfect for room additions to your home or rooms not connected to your central system such as basements, attics, or garages, you can achieve maximum comfort, no matter where you are.

If you're considering a heat pump to maximize your home comfort, our expert technicians are happy to help you find the one best for your budget and needs. Financing options are available for your new heat pump to make upgrading your home comfort more affordable (see our article on page 1 for more details). Call us for more information!



An Air Conditioning Tune-Up Will Make Your Equipment Sing!



Summers in New Jersey are a beautiful thing. The last thing we want our customers to deal with over the sunny season is an air conditioning breakdown. That's why we want to remind you to schedule your annual central air conditioning maintenance today so Valley Oil can make sure your equipment is cleaned, tested, and ready for summer! Here's what you can look forward to when you're proactive with an AC tune-up:

- **Improved efficiency:** A well-maintained air conditioner runs more efficiently, saving you money on your monthly energy bills.
- **Boosted comfort:** Regular tune-ups help your AC system cool your home more consistently, keeping you comfortable throughout the warmer months.
- **Extended lifespan:** By addressing minor issues before they become major problems, you can increase the longevity of your air conditioner.

THINK SUMMER!
Residential Air Conditioning
Check Service And Clean

ONLY \$129⁹⁹

SPECIAL INCLUDES:

- Inspect Condenser Coil
- Check Evaporator Coil Drain and Hose
- Check Unit For Proper Freon Charge
Freon Not Included
- Check Electrical Connections
- Check All Blower Components
- Check Thermostat Calibration

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At Valley Oil Co., we know how hot New Jersey summers can get, and we want your air conditioning system to be ready for whatever Mother Nature throws your way. Beat the heat and schedule your spring air conditioning tune-up today – call us to request an appointment.

Tune-Up Your Heating System, Too!

Now that winter is over, don't say goodbye to your heating system just yet! Your heating equipment worked hard to keep you comfortable all season, and the best way to take care of it is to schedule regular maintenance in the form of a tune-up.

A heating system-tune up has many of the same benefits as an AC tune-up – increased efficiency, lower energy bills, and better home comfort! Our annual heating and air conditioning tune-ups are included in our service plans, and enrolling in one guarantees year-round equipment protection and home comfort. Call (609) 466-0015 to request a tune-up appointment today!



Meet One of Our Best

Meet Josh Hoyer, our new service manager at Valley Oil Co. Josh has been working at Valley Oil for one year and has become a valuable member of our team.



Josh grew up in the Hopewell and Ewing area and attended Mercer County Vo-Tech school for plumbing and HVAC. Josh has been working in the heating and cooling business for 24 years. He gained hands-on experience in the field from On Time Heat and Air and Delhagen Plumbing, Heating and Air Conditioning.

As service manager at Valley Oil Co, Josh wears many hats. Josh is in charge of parts ordering and inventory, training new service technicians, developing training programs to keep our service technicians up-to-date with the latest technology, job quoting and scheduling jobs, problem solving and lending a helping hand at our customer's homes.

Outside of work, Josh is a family man. He is married and has an adorable 5-year-old son. Josh is currently enjoying teaching him to play tee-ball. Josh's hobbies include fishing and hunting and being out in nature.

After many years in the heating and cooling business, Josh's advice to homeowners is to always schedule an annual service maintenance to ensure that your equipment is performing well. Discuss with your service technician if there is a need for an equipment upgrade. Upgrades can be a good decision to make sure you are getting maximum efficiency from your equipment and saving on heating and cooling bills.

Reach out to Josh if you have any questions about your heating and cooling equipment. Josh looks forward to meeting more of our customers. Valley Oil Co. is happy to have Josh on board and part of our family.

Did You Know That Valley Oil Co. Does More Than Provide Dependable Oil Deliveries?



**OIL • GAS • AIR CONDITIONING
SERVICE & INSTALLATION
FUEL OIL • DIESEL • GASOLINE**



609-466-0015

Serving Our Community Since 1970



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HVACR Lic.# 19HC00162000



Company Updates!

Spot a Truck Contest Winner

Congratulations to Beverly Kaminski of Titusville, for winning our "Spot a Truck" contest from the winter newsletter! Beverly spotted one of our oil trucks delivering oil to a neighbor and sent the picture in. She was selected at random from the entries as our winner of a \$100 gift card. Thank you, Beverly, for being a loyal Valley Oil Co. customer.



Congratulations to Our New Service Technicians

Our two newest service technicians, Shannon Parker and Eric Fisher, successfully completed a two-week NORA Basic Oilheat training program. During the program, they received a better understanding of the operations of boilers and furnaces and how to service and maintain them. Congratulations Shannon and Eric on obtaining the bronze certification from NORA. (National Oilheat Research Alliance.)

Neighbors Helping Neighbors Fund

For 54 years, Valley Oil Co. has had the goal of serving our community. One way we support our community is through the Neighbors Helping Neighbors Fund. When we see customers in financial need, we offer to pay part or all of their heating bill using funds from the Neighbors Helping Neighbors account. Funds for this account come from contributions from our amazing customers. Valley Oil matches the contribution amounts received. During the past winter, we made over \$7,000 in payments to customers in need.



If you would like to help, call us at 609-466-0015 or send us an email at dgordon@valleyoilnj.com. Any amount is appreciated.

