

# The Valley Oil News



Brought to you by the Conservation Experts at Valley Oil

Your Comfort Is Our Concern

A Message from All of Us

## 2023: The Year of the Energy-Efficient Upgrade

There has never been a better time to make an energy-efficient upgrade.

When the Inflation Reduction Act passed in August of 2022, it paved the way for homeowners like you to earn huge tax credits for making energy-efficient upgrades inside their homes, including new oil-fired furnaces, boilers, heat pumps, air conditioning, and other systems. For example, qualifying mini-split systems can earn up to **\$2,000 in tax credits**, and energy-efficient boilers and furnaces earn **up to \$600!** We are also offering a coupon worth **\$400** toward the purchase of a complete heating or cooling system and **\$99.99** for a residential air conditioning check service and cleaning. If your A/C still uses R-22 refrigerant we recommend upgrading now because we will no longer be replacing this refrigerant (Learn more on page 2.)

The savings don't end there! Oilheat New Jersey is offering equipment rebates for energy-efficient oil-fired furnaces, boilers and hot water heaters. This can provide as much as **\$700** in savings for your new equipment.

You will be amazed at how much money you will save when you include the rebates with the IRA tax credits and the lower fuel needs of your new energy efficient heating or cooling equipment.

Valley Oil has never wavered in our pledge against climate change, and we are proud to install energy-efficient heating and cooling systems from some of the leading manufacturers in the industry.

From all of us at Valley Oil Co., we thank you for being a loyal customer and relying on us for your home comfort. Without your support, we would not have been able to stay in business these past 50-plus years. It truly means the world to us.

If you ever need anything from us, please dial 609-466-0015, and we will be happy to assist you.

Sincerely,

*Valley Oil Company*



### CONTEST WINNER

Congratulations to J. Petrowski of Griggstown, NJ, winner of our our Fall/Winter newsletter word jumble. Mr. Petrowski received a \$200 credit on his account to use toward a future oil delivery. Thank you for being a long-time customer of Valley Oil Company!



### THINK SUMMER!

Residential Air Conditioning Check Service And Cleaning

**ONLY \$99.99**

**SPECIAL INCLUDES:**

- Inspect Condenser Coil
- Check Evaporator Coil Drain And Hose
- Check Unit For Proper Freon Charge  
*Freon Not Included*
- Check Electrical Connections
- Check All Blower Components
- Check Thermostat Calibration
- Lubricate All Moving Parts If Needed

*Not Valid With Other Coupons*

Expires August 31, 2023

### VALLEY OIL CO.

www.valleyoilnj.com

609-466-0015



**OUR SERVICES INCLUDE:**

- AUTOMATIC DELIVERIES
  - OIL & GAS HEATING INSTALLATIONS
  - AIR CONDITIONING INSTALLATIONS
  - DIESEL FUEL & GASOLINE
- GAS SERVICE!!!**

### COUPON

**\$400**

TOWARD

PURCHASE OF ANY COMPLETE AIR CONDITIONING

OR

HEATING SYSTEM

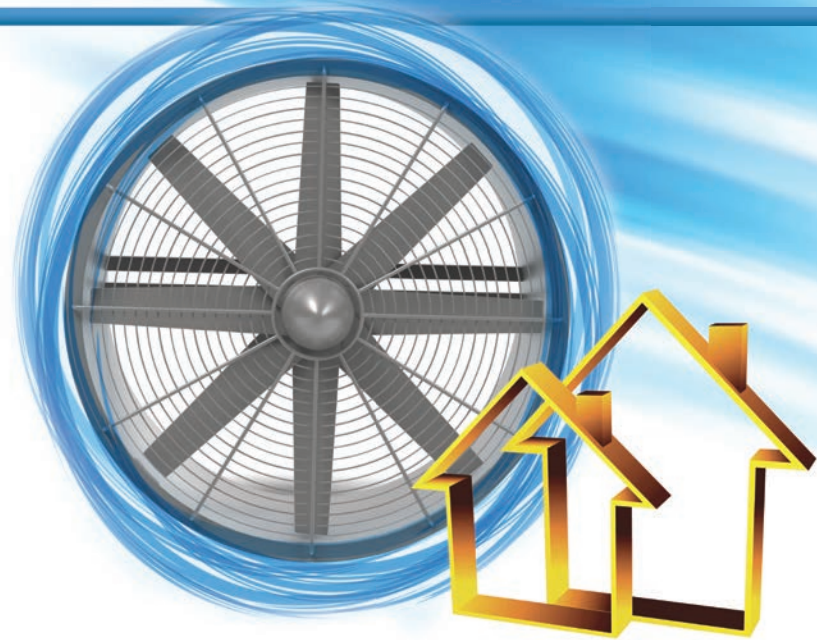
Expires 8/31/23

# Keep Calm, and Avoid Inefficient Air Conditioners!

Air conditioning technology is constantly making strides to further improve energy efficiency and reduce carbon emissions. Look no further than the recent ban on R-22 refrigerant from the EPA due to its harmful impact on the ozone layer. Manufacturers have already moved on to more environmentally friendly refrigerants like R410-A and 422-D. If your central air conditioner still uses R-22, you should call Valley Oil to discuss your upgrading options. Luckily for you, there has never been a better time to upgrade to a new central air or ductless mini-split system!

**The time to upgrade is NOW, and here's why:**

- **R-22 Refrigerant Ban:** R-22 is no longer produced or imported into the United States, and we will not be able to recharge your system if it still utilizes it.
- **Lower Energy Bills:** A new cooling system will operate at a much greater efficiency, using less electricity to provide the same or better comfort!
- **Consistent Comfort:** Modern cooling systems can maintain your home's desired temperature faster and with much more accuracy.
- **Near-Silent Operation:** Along with inefficient cooling, outdated systems are noisy and distracting. You can be assured that a new air conditioner will operate at a minimal noise level.



- **Peace of Mind:** One of the best parts of upgrading your cooling system is that with proper maintenance and tune-ups, it should almost entirely eliminate breakdowns or the need for repairs for years.
- **Tax Incentives:** The Inflation Reduction Act (IRA) offers tax credits of up to **\$600** for a new central air conditioner and up to **\$2,000** for a new heat pump.

Valley Oil Co. is a proud partner of the **National Energy Improvement Fund (NEIF)**. NEIF will finance 100% of energy improvements up to \$25,000, with a true fixed rate and fixed monthly payment. NEIF also offers 0% financing for 12 or 24 months if you qualify.



*Don't waste your time and money on inefficient air conditioning. Contact us for more information or a quote on replacing your old unit at [www.ValleyOilNJ.com](http://www.ValleyOilNJ.com)*

## **REMINDER:** *Replace Your Outdated Alarms!*

When was the last time you checked your smoke detector? If you think it might be time to replace them, it most certainly is!

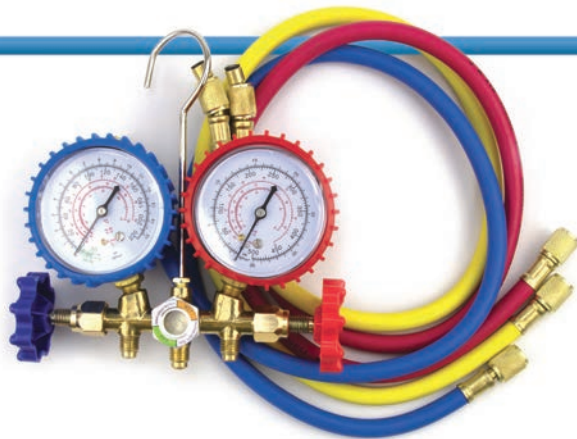
The National Fire Protection Association (NFPA) recommends replacing your smoke and carbon monoxide detectors every 10 years to ensure that they are working to the best of their ability.

Your safety comes first at Valley Oil Co. **Please review these tips about smoke and CO detectors from the NFPA!**

- Test all of your smoke and CO alarms once a month
- Smoke alarms should be installed on ceilings or high on a wall
- Replace your batteries once a year
- If a CO alarm sounds, immediately move to a fresh air location
- Every bedroom should have both alarms inside and directly outside of it
- Interconnect your smoke and CO alarms so that when one sounds, they all sound
- If you live in a larger home, you may need extra alarms

At Valley Oil, we believe there is no such thing as being too prepared, especially when it comes to smoke and CO detectors! Test your alarms today, and remember to call us at 609-466-0015 or visit our website if you have any questions!





## Announcing Valley Oil Company's HVACR Apprenticeship Program

Valley Oil is pleased to announce our new registered apprenticeship program to help service technicians obtain their New Jersey HVACR license. New Jersey requires technicians to complete four years of on-the-job training supervised by a licensed technician while taking 576 hours of an approved educational curriculum.



*Matt Post*

After an additional year of working as a journeyman, the technician qualifies to sit for the New Jersey HVACR license test. Matthew Post, of our installation department, is our first apprentice in this rigorous program. Valley Oil is proud to provide Matt with this opportunity, and we wish him much success.

## Additional Employee News

In April, Kevin Gordon, our oil dispatcher, and Jake McClain, our tank installer, attended a two-week training session presented by the National Oilheat Research Alliance (NORA). This course covered the fundamental skills needed to become an HVAC service technician. Congratulations, Kevin and Jake!

Our service and installation department technicians participated in the 2023 Eastern Energy Expo in Atlantic City this May. Our employees attended classes to help them prepare equipment for renewable fuels, learned about the latest energy-efficient equipment on the market, and received information about the new subsidies available under the Inflation Reduction Act for heating and cooling upgrades. Additional courses in gas heat, air conditioning, and refrigeration are being scheduled this spring and summer for our technicians so they can provide our customers with the best service.



*Our Installation Team (left to right): Phil, Chris, Matt, Joe*

## The Last Thing to do Before Summer... Fill Your Fuel Tank!

With summer on the horizon, it's understandable if your heating oil tank isn't the first thing on your mind. That's okay - it is on ours! Valley Oil wants to remind you to call us to place a final heating oil delivery for the off-season.

When you leave space in your fuel tank, it is left vulnerable to a variety of issues that can cause problems for your heating system when winter returns.

A full tank will help prevent:

- ✓ Water accumulation in the tank from condensation, which could lead to corrosion.
- ✓ Bacteria and sediment build-up that can cause blockages and breakdowns.
- ✓ Air from entering your heating system and damaging your fuel lines.
- ✓ Paying historically higher prices when fuel is more in demand during the fall.

If you want to add some extra convenience to your life, we recommend enrolling in our Automatic Delivery program. This way you won't have to worry about scheduling your last delivery before summer: we will do it for you!

Start next winter with a full tank of fuel and schedule your heating oil delivery before the summer begins. Your heating system and wallet will thank you! Dial 609-466-0015 to set up your fuel delivery.



## How May We Help You?

To receive more information on any of Valley Oil's products and services, please complete this form and return it to us. A service representative will contact you.

Valley Oil Company  
P.O. Box 245  
Hopewell, NJ 08525  
609-466-0015



- I want to learn more about financing an upgrade to my HVAC system
- I want to save with an Oilheat system upgrade
- I want to save with an Oilheat system tune-up
- I want to know more about tank protection
- I want to save with an Air Conditioning System Upgrade

I am interested in one or more of the following Home Comfort Plans:

- Standard Comfort Plan
- Oil-Fired Water Heater Plan
- Ultimate Comfort Plan
- Air Conditioning Comfort Plan

Your Name: \_\_\_\_\_

Address: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Phone: \_\_\_\_\_

Email: \_\_\_\_\_



HVACR Lic.# 5196

Valley Oil Company  
P.O. Box 245  
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609-466-0015



## A Springtime Heating Tune-Up? That's Genius!

You may not realize it, but scheduling a heating system tune-up during the spring season is actually the best time to do it! With increased flexibility around scheduling, it makes it easier for us to service your system, and you won't be stuck in uncomfortable temperatures while we work.

### Other Advantages Include:

- \* **Cleaner System:** New oil filters and nozzles help prevent impurities from settling and solidifying over the summer.
- \* **Stay Prepared:** With a well-tuned heating system, you're ready to take on any curveballs Mother Nature throws your way.
- \* **Avoid Supply Chain Issues:** If new parts are needed, it gives us time to procure and replace them before the fall.
- \* **Breakdown Prevention:** We can catch potential issues early and help prevent a system breakdown when you need your heat the most.

Like the old saying goes, "There's no time like the present." Prepare your equipment for tomorrow by scheduling your heating tune-up today! Request a tune-up from our website [www.ValleyOilNJ.com](http://www.ValleyOilNJ.com), or call us at 609-466-0015.

